4TH ANNUAL
USDA FOODS CONFERENCE

Thursday, January 21, 2016
8:30am – 2:30pm

Hyatt Regency
2 Albany Street
New Brunswick, NJ 08816

Food Show School Year 2016-2017

PRESENTED BY
NEW JERSEY DEPARTMENT OF AGRICULTURE
FOOD DISTRIBUTION PROGRAM
What will the 4th Annual USDA Foods Conference do for you?

*New school districts can sign up for Direct Delivery of DOD Produce for the 2016-2017 School year. This is a great opportunity to use entitlement funds to buy fresh local produce.
*Overview of Procurement Regulations and Upcoming Procurement Reviews
*Rollout of the new LEA to LEA Vended Meal Contract
*Training on how to use available tools to effectively divert your entitlement funds and lower your food cost

Conference Highlights

**General Procurement Overview and Procurement Panel Discussion**
- Review of different types of acceptable procurements
- Importance of forecasting and including proper language in bids
- Importance of listing a distributor in K12 and Processor Link
- Procurement panel discussion with NJDA staff

**Food Distribution Updates**
- LEA to LEA Vended Meal Contracts—NJDA template is now mandatory
- Review of LEA to LEA Vended Meal Invoice Worksheet for Commodity Crediting
- Commodity Crediting Requirements for Foodservice Management Companies

**Food Distribution Review**
- Commodity Selection Worksheet review
- Overview of Direct Delivery of DOD Produce and How to Sign Up
- Review of Warehouse Allocation Worksheet
- Training on use of the Commodity Diversion Calculator

**2016-2017 School Year USDA Foods Show:**
- Sample new products that meet the NSLP meal pattern requirements
- Collect nutritional analysis and meal component information on your processed products
- Meet the manufacturers and brokers who can assist with transfer of pounds and obtaining samples
- Opportunity to try products before deciding on your processed commodity diversions
8:30 am  REGISTRATION

9:00 am - 10:30 am  OPENING GENERAL SESSION

School Nutrition Update
Rose Tricario, Director, Division of Food and Nutrition

General Procurement Overview
Jennifer Zeligson RD, Manager, Food Distribution Programs

Procurement Panel Discussion
Arleen Ramos-Szatmary, Coordinator, School Nutrition
Riti Nanavaty, Procurement Specialist
Robin Bush, Legal Specialist

10:30 am - 10:45 am  STRETCH BREAK

10:45 am - 12:00 pm  FOOD DISTRIBUTION UPDATES AND REVIEW

* LEA to LEA Vended Meal Contracts
* Foodservice Management Company Crediting
* Commodity Selection Worksheet Review
* DOD Direct Delivery Program
* Commodity Diversion Calculator

Jennifer Zeligson RD, Manager, Food Distribution Programs

12:00 pm – 2:30 pm  FOOD SHOW
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Hyatt Regency, New Brunswick

REGISTER BY JANUARY 15, 2016

PLEASE CLICK ON THE LINK BELOW TO REGISTER:

https://www.surveymonkey.com/r/SBCLVRP

REGISTRATION IS REQUIRED FOR CONFERENCE ATTENDANCE.